FSC-118-A	7/2/96
SUBJECT: Promotional Inventory Forecasts	

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JUL 08 1996

As outlined in FSC-60-A, it is extremely important that we communicate to the Promotions area when we have promotions requiring additional product. We are still experiencing problems with the timely communication of product requirements for special promotions. To emphasize the importance of communicating this information, the attached letter should be reviewed with and signed by all retail chain partners to indicate their understanding of this process. This signed letter should be maintained in the appropriate chain file.

Please also reinforce the importance of the procedures outlined in FSC-60-A with your people.

Dave	*Jim*	*Rick*	*Pat*
D. L. Wilmesher	J. W. Best	R. M. Sanders	P. J. Cundari
North East Sales	Souther Sales	Western Sales	Mid-West Sales
Area Vice President	Area Vice President	Area Vice President	Area Vice President

Attachment

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Source: https://www.industrydocuments.ucsf.edu/docs/ymvp0000